



Andy Brinck

Vice President, Sales Operations
and Alliances

In the course of his career, Andy Brinck has helped companies build momentum by establishing both the infrastructure and the relationships that accelerate success and form a rock-solid foundation for growth. In his role as vice president of sales operations and alliances, Brinck works to improve efficiency across the SDVI sales organization and expand and strengthen relationships with the company's media supply chain and cloud partners.

Brinck has nearly 20 years of experience in channel programs and sales and in building technology alliances, primarily in the media and entertainment industry. Prior to joining SDVI, he served as vice president of worldwide channel sales for Veritone, where he established both channel and technology partnerships. Brinck also oversaw strategic alliances and worldwide channels sales in earlier leadership roles at Omneon, Harmonic, and Quantum.

Brinck is based in the Bay Area of California where he enjoys spending time in the mountains or on the beach with his wife and two kids.

